

Key indicators

Trade	Q3 '03 value		2003 est.		Q3 '03 change		2003 est.	
	'000 t	US\$mIn	'000 t	US\$mIn	amt. %	% yoy	amt.%	% yoy
TOTAL EXPORTS		14,930		19,500		25.0		16.7
Domestic enterprises		7,430		9,650		15.4		9.2
Foreign invested enterprises		7,500		9,850		36.2		25.1
<i>Crude oil</i>		2,817		3,700		23.7		13.1
<i>non-oil exports</i>		4,683		6,150		45.1		33.6
<i>Main commodities exported</i>								
Crude oil	12,817.0	2,817.0	17,500.0	3,700.0	2.8	23.7	3.7	13.1
Textiles & garments		2,921.0		3,600.0		53.1		30.8
Seafood products		1,639.0		2,300.0		11.7		13.7
Footwear		1,672.0		2,200.0		24.4		17.8
Electronics, PCs & components		482.0		650.0		37.3		32.1
Rice	3,277.0	624.0	3,900.0	750.0	16.0	-1.0	20.3	3.4
Coffee	501.0	344.0	650.0	450.0	-7.8	57.5	-9.5	39.6
Latex	297.0	238.0	450.0	365.0	-3.3	39.6	0.3	36.3
Black pepper	62.3	87.0	77.0	100.0	-7.9	-5.1	0.5	-6.7
Cashew	59.4	193.8	80.0	280.0	34.7	32.3	28.5	34.0
Coal	5,094.0	129.0	6,500.0	165.0	20.2	18.6	7.5	5.8
Tea	39.0	39.0	60.0	60.0	-32.9	-40.4	-19.8	-27.3
Peanut	79.8	46.2	110.0	65.0	-18.2	-1.1	4.6	27.8
TOTAL IMPORTS		17,982		24,000		29.9		21.6
Domestic Enterprises		11,735		15,400		28.1		18.2
Foreign Invested Enterprises		6,247		8,600		33.5		28.3
<i>Main commodities imported</i>								
Automobiles ('000)		607.0		678.0		42.9		8.7
Machinery & spare parts		3,789.0		5,000.0		40.4		31.8
Steel	3,435.0	1,247.0	4,700.0	1,696.0	-5.9	32.0	-5.1	27.1
Steel billet	1,325.0	357.0	2,000.0	538.0	-13.4	16.6	-9.4	17.3
Fertiliser	2,694.0	392.0	3,800.0	554.0	6.2	25.5	-0.6	16.0
Urea	1,289.0	195.0	1,800.0	273.0	6.7	36.6	0.1	28.6
Petroleum	7,342.0	1,771.0	10,500.0	2,483.0	-1.3	21.3	5.4	23.1
Chemicals		371.0		470.0		26.6		15.8
Pharmaceuticals		262.0		370.0		20.0		15.6
Plastics	699.0	543.0	950.0	738.0	7.0	24.7	4.7	19.7
Cotton	70.0	79.0	110.0	124.0	-8.9	4.4	13.2	28.6
Yarn	156.0	218.0	220.0	303.0	-21.2	-7.0	-16.3	-3.7
Textiles, garments materials & parts		1,439.0		2,000.0		20.9		16.9
Motorbike kits		216.0		321.0		0.6		-24.1
Electronics, PCs & components		673.0		900.0		44.9		35.4
TRADE BALANCE (US\$mIn.)		-3,052 [Q3]		-4,500 [full year est.]				
		-20.44%		-23.08%				

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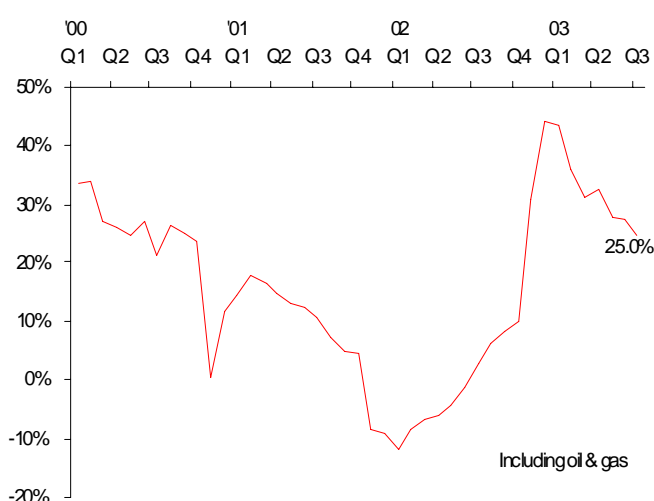
Industrial production	8 mths'03 output	Sep-03 est. output	Q3 '03 est. output	Sep-03 % yoy	Q3 '03 % yoy	
VND billion *						
TOTAL INDUSTRIAL OUTPUT	199,599	27,518	227,117	16.0	15.9	
State sector	72,934	10,313	83,247	15.2	12.6	
Non-state sector	52,656	7,466	60,122	20.9	18.6	
Foreign invested enterprises	74,009	9,739	83,748	13.3	17.6	
<i>Main industrial centres</i>						
Hanoi	18,131.5	2,567.2	20698.7	22.7	28.5	
HCM City	52,477.3	7,284.5	59761.8	16.5	15.1	
Dong Nai	16,506.9	2,191.9	18698.8	19.2	18.0	
Binh Duong	13,556.4	1,901.4	15457.8	34.8	35.1	
Ba Ria-Vung Tau	21,525.7	2,407.3	23933.0	-5.1	7.3	
Can Tho	4,380.5	697.8	5078.3	21.3	19.9	
Hai Phong	9,385.4	1,248.5	10633.9	27.6	17.2	
Da Nang	3,684.4	548.2	4232.6	32.1	22.7	
<i>Output of key commodities</i>						
	<i>Unit</i>					
Crude oil	'000 tonnes	11,796.0	1,249.0	13,045.0	-10.6	5.3
Coal	'000 tonnes	12,334.8	1,373.3	13,708.1	53.1	19.6
Electricity	mln kWh	26,926.0	3,531.2	30,457.2	18.0	14.7
Steel	'000 tonnes	1,757.1	226.7	1,983.8	19.1	15.8
Cement	'000 tonnes	14,972.2	1,776.4	16,748.6	11.6	15.5
Fertiliser	000 tonnes	853.3	109.6	962.9	17.3	10.8
Automobiles	unit	24,742.0	3,623.0	28,365.0	-32.7	22.8
Motorbikes	unit	560,424.0	91,115.0	651,539.0	3.9	3.2
Processed seafood	000 tonne	215.0	36.2	251.2	25.6	20.1
Ready-made clothes	mln units	403.9	53.2	457.1	33.8	51.8

(*) 1 trillion dong = US\$72 mln

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September 2003 exports

% change yoy

**September 2003 trade deficit**

% change yoy

