

## Key indicators

Trade	2 mth '04 output		March '04 est.		3 mths'04 est.		3 mths change	
	'000 t	US\$mIn	'000 t	US\$mIn	'000 t	US\$mIn	amt. %	value %
<b>TOTAL EXPORTS</b>		<b>3,508</b>		<b>1,900</b>		<b>5,408</b>		<b>15.1</b>
Domestic enterprises		1,569		848		2,417		7.6
Foreign invested enterprises		1,939		1,052		2,991		21.9
Crude oil		779		402		1,181		14.0
non-oil exports		1,160		650		1,810		27.6
<i>Main commodities exported</i>								
Crude oil	3,304.0	779.0	1,750.0	402.0	5,054.0	1,181.0	16.2	14.0
Textiles & garments		558.0		320.0		878.0		3.3
Seafood products		278.0		160.0		438.0		9.5
Footwear		428.0		210.0		638.0		14.5
Electronics, PCs & components		115.0		68.0		183.0		22.8
Rice	408.0	90.0	400.0	85.0	808.0	175.0	-13.7	6.1
Coffee	181.0	120.0	90.0	60.0	271.0	180.0	45.7	35.3
Latex	51.0	55.0	25.0	27.0	76.0	82.0	-30.9	-3.5
Black pepper	10.0	13.0	8.0	10.0	18.0	23.0	12.5	2.7
Cashew	8.0	28.0	6.0	20.0	14.0	48.0	-8.0	-4.8
Coal	1,530.0	40.0	650.0	18.0	2,180.0	58.0	27.6	38.1
Tea	8.0	7.0	5.0	4.0	13.0	11.0	18.2	0.0
Peanut	7.0	4.0	4.0	2.0	11.0	6.0	12.0	1.7
<b>TOTAL IMPORTS</b>		<b>3,949</b>		<b>2,200</b>		<b>6,149</b>		<b>11.2</b>
Domestic Enterprises		2,585		1,430		4,015		12.6
Foreign Invested Enterprises		1,364		770		2,134		8.8
<i>Main commodities imported</i>								
Automobiles		88.0		54.0		142.0		-34.8
Machinery & spare parts		585.0		350.0		935.0		-3.4
Steel & steel billets	692.0	292.0	360.0	158.0	1,052.0	450.0	-6.8	16.7
Steel billet	245.0	77.0	130.0	43.0	375.0	120.0	5.3	36.2
Fertiliser	580.0	94.0	330.0	56.0	910.0	150.0	0.8	24.6
Urea	314.0	59.0	200.0	37.0	514.0	96.0	14.5	55.2
Petroleum	1,981.0	567.0	850.0	248.0	2,831.0	815.0	7.9	14.4
Chemicals		87.0		44.0		131.0		12.0
Pharmaceuticals		55.0		31.0		86.0		-3.4
Plastics	155.0	139.0	85.0	78.0	240.0	217.0	1.3	19.7
Cotton	12.0	17.0	7.0	10.0	19.0	27.0	5.6	36.6
Yarn	32.0	47.0	20.0	30.0	52.0	77.0	-1.9	8.3
Textiles, garments materials & parts		265.0		150.0		415.0		-6.1
Motorbike kits ('000)		46.0		25.0		71.0		-27.9
Electronics, PCs & components		162.0		90.0		252.0		44.0
<b>TRADE BALANCE (US\$mIn.)</b>		<b>-441</b>				<b>-741</b>		
(%)		<b>-12.57%</b>				<b>-13.70%</b>		

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Industrial production	2 mths'04 output	Mar-04 est. output	3 mths est. output	Mar-04 % yoy	3 mths % yoy	
VND billion *						
<b>TOTAL INDUSTRIAL OUTPUT</b>	<b>55,351</b>	<b>29,667</b>	<b>85,018</b>	<b>15.7</b>	<b>15.6</b>	
State sector	19,303	11,038	30,341	11.2	11.2	
Non-state sector	15,512	7,711	23,223	22.2	21.4	
Foreign invested enterprises	20,536	10,918	31,454	15.9	14.8	
<i>Main industrial centres</i>						
Hanoi	4,570.0	2,641.0	7,211.0	15.2	12.2	
HCM City	13,708.0	7,422.0	21,130.0	10.1	11.2	
Dong Nai	4,310.0	2,365.0	6,675.0	17.1	16.8	
Binh Duong	4,241.0	2,552.0	6,793.0	36.3	34.7	
Ba Ria-Vung Tau	5,180.0	2,806.0	7,986.0	7.4	2.4	
Can Tho	1,130.0	625.0	1,755.0	17.9	16.3	
Hai Phong	2,575.0	1,316.0	3,891.0	9.0	17.5	
Da Nang	866.0	493.0	1,359.0	14.3	14.7	
<i>Output of key commodities</i>						
	<i>Unit</i>					
Crude oil	'000 tonnes	3,459.0	1,681.0	5,140.0	14.4	17.1
Coal	'000 tonnes	3,577.8	2,171.1	5,748.9	27.5	25.0
Electricity	mln kWh	6,933.6	4,003.5	10,937.1	13.3	16.3
Steel	'000 tonnes	434.0	228.6	662.6	-2.3	-1.3
Cement	'000 tonnes	3,193.2	2,086.3	5,279.5	-3.8	4.7
Fertiliser	'000 tonnes	258.4	125.0	383.4	104.9	13.1
Automobiles	unit	5,143.0	2,577.0	7,720.0	-13.8	-1.5
Motorbikes	'000 unit	198,437.0	104,170.0	302,607.0	18.6	33.5
Processed seafood	'000 tonnes	46.6	26.7	73.3	121.8	120.1
Ready-made clothes	mln units	104.8	61.0	165.8	25.5	21.3

(\*) 1 trillion dong = US\$72 mln

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**March 2004 exports**

% change yoy

**March 2004 trade deficit**

% change yoy

