

## Key indicators

Trade	9 mth '04 output		October '04 est.		10mths'04 est.		10 mths change	
	'000 t	US\$mIn	'000 t	US\$mIn	'000 t	US\$mIn	amt. %	value %
<b>TOTAL EXPORTS</b>		<b>19,131</b>		<b>22,000</b>		<b>21,331</b>		<b>28.1</b>
Domestic enterprises		8,672		932		9,604		15.3
Foreign invested enterprises		10,459		1,268		11,727		40.9
Crude oil		4,107		553		4,660		48.6
non-oil exports		6,352		715		7,067		36.2
<i>Main commodities exported</i>								
Crude oil	14,670.0	4,107.0	1,611.0	553.0	16,281.0	4,660.0	14.5	48.6
Textiles & garments		3,380.0		350.0		3,730.0		19.5
Seafood products		1,670.0		225.0		1,895.0		2.4
Footwear		1,969.0		180.0		2,149.0		17.1
Electronics, PCs & components		756.0		110.0		866.0		54.3
Rice	3,285.0	769.0	200.0	48.0	3,485.0	817.0	-5.4	17.9
Coffee	756.0	501.0	50.0	31.0	806.0	532.0	47.1	41.2
Latex	251.0	290.0	50.0	56.0	301.0	346.0	-14.4	17.8
Black pepper	92.0	125.0	6.0	8.0	98.0	133.0	47.3	41.6
Cashew	73.0	289.0	9.0	40.0	82.0	329.0	20.0	43.1
Coal	8,068.0	233.0	750.0	23.0	8,818.0	256.0	53.0	76.1
Tea	74.0	70.0	9.0	9.0	83.0	79.0	67.5	57.0
Peanut	39.0	23.0	3.0	2.0	42.0	25.0	-48.1	-45.5
<b>TOTAL IMPORTS</b>		<b>22,565</b>		<b>2,550</b>		<b>25,115</b>		<b>21.4</b>
Domestic Enterprises		14,675		1,630		16,305		21.2
Foreign Invested Enterprises		7,890		920		8,810		21.9
<i>Main commodities imported</i>								
Automobiles		594.0		72.0		666.0		-0.8
Machinery & spare parts		3,792.0		420.0		4,212.0		-6.6
Steel & steel billets	3,643.0	1,749.0	480.0	261.0	4,123.0	2,011.0	7.0	44.6
Steel billet	1,565.0	587.0	190.0	71.0	1,755.0	658.0	15.3	61.5
Fertiliser	2,702.0	506.0	360.0	75.0	3,062.0	581.0	-6.4	20.9
Urea	1,100.0	217.0	150.0	34.0	1,250.0	251.0	-22.1	2.3
Petroleum	8,151.0	2,509.0	850.0	304.0	9,001.0	2,813.0	8.2	39.6
Chemicals		477.0		65.0		542.0		29.4
Pharmaceuticals		290.0		35.0		325.0		8.1
Plastics	810.0	793.0	80.0	98.0	890.0	892.0	10.0	41.3
Cotton	106.0	155.0	10.0	14.0	116.0	169.0	47.6	87.3
Yarn	157.0	245.0	15.0	23.0	172.0	269.0	-4.2	8.5
Textiles, garments materials & parts		1,646.0		160.0		1,806.0		9.4
Motorbike kits ('000)		307.0		40.0		348.0		37.5
Electronics, PCs & components		897.0		115.0		1,012.0		33.0
TRADE BALANCE (US\$mIn.)		<b>-3,434</b>				<b>-3,784</b>		
(%)		<b>-17.95%</b>				<b>-17.74%</b>		

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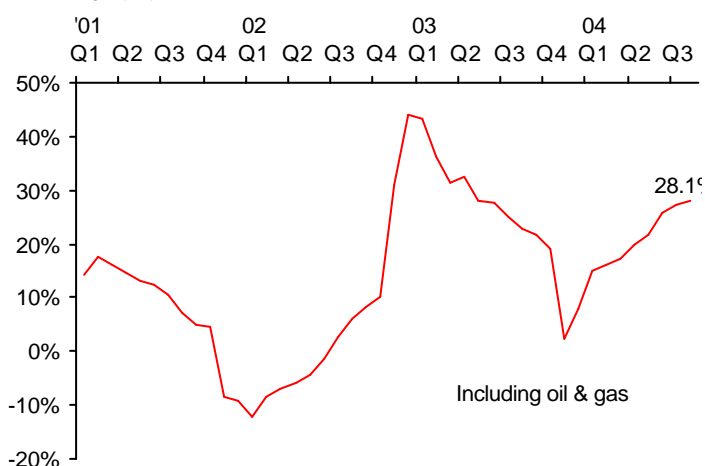
Industrial production	9 mths'04 output	October-04 est. output	10 mths est. output	Oct-04 % yoy	10 mths % yoy	
VND billion *						
<b>TOTAL INDUSTRIAL OUTPUT</b>	<b>262,924</b>	<b>30,926</b>	<b>293,850</b>	<b>15.0</b>	<b>15.5</b>	
State sector	97,057	11,401	108,458	11.0	12.2	
Non-state sector	69,568	8,662	78,230	22.6	21.7	
Foreign invested enterprises	96,300	10,863	107,163	13.8	14.7	
<i>Main industrial centres</i>						
Hanoi	23,035.6	3,237.1	26,272.7	17.6	18.4	
HCM City	69,553.9	8,847.1	78,401.0	13.1	15.3	
Dong Nai	20,592.8	2,471.0	23,063.8	17.9	19.7	
Binh Duong	20,336.2	2,546.8	22,883.0	36.1	31.8	
Ba Ria-Vung Tau	22,618.2	3,189.4	25,807.6	11.6	4.8	
Can Tho	4,399.2	622.4	5,021.6	35.7	23.2	
Hai Phong	12,204.8	1,558.0	13,762.8	19.5	16.6	
Da Nang	4,813.5	609.8	5,423.3	22.8	19.9	
<i>Output of key commodities</i>						
	<i>Unit</i>					
Crude oil	'000 tonnes	15,225.0	1,585.0	16,810.0	8.6	15.5
Coal	'000 tonnes	18,195.4	2,109.7	20,305.1	20.5	32.1
Electricity	mln kWh	34,176.2	3,952.7	38,128.9	13.7	12.5
Steel	'000 tonnes	2,051.9	244.5	2,296.4	-8.2	3.7
Cement	'000 tonnes	18,002.2	2,082.5	20,084.7	-2.5	5.5
Fertiliser	000 tonnes	1,352.2	209.0	1,561.2	52.6	27.2
Automobiles	unit	27,609.0	4,037.0	31,646.0	-5.1	-4.1
Motorbikes	'000 unit	1,029,002.0	135,224.0	1,164,226.0	12.1	42.2
Processed seafood	'000 tonnes	316,545.0	49,222.0	365,767.0	18.1	18.5
Ready-made clothes	mln units	569.6	76.0	645.6	27.0	23.6

(\*) 1 trillion dong = US\$66 mln

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**October 2004 exports**

% change yoy

**October 2004 trade deficit**

% change yoy

